

# SHEFFIELD RESOURCES LTD (SFX AU, \$0.35. Market cap A\$121m) Further positive news: JV with Yansteel signed

- Further good news from SFX with an announcement that binding documents with Yansteel have been signed, effectively cementing a 50:50 JV over the world class Thunderbird mineral sands project. Finalisation of the JV, which involves Yansteel making its A\$130.1m payment, is expected "over the coming weeks".
- Interestingly, SFX and debt providers, Taurus, have agreed to terminate existing financing agreements and may look to renegotiate a new debt facility. We are reassured by comments from Taurus in the SFX release that Taurus "is looking forward to considering new finance facilities for Thunderbird".
- The previous debt package was announced over 3 years ago, so it is perhaps not surprising that both parties are looking to renegotiate a new facility. The presence of Yansteel in the JV, together with increased certainty surrounding offtake for the TiO<sub>2</sub> feedstock (to Yansteel itself), might also provide other debt providers with greater confidence.
- We assume that NAIF (Northern Australian Infrastructure Fund) is still supportive of an offer of A\$95m largely to fund Thunderbird infrastructure. (We note with interest that NAIF has thrown its support behind Strandline's Coburn mineral sands project, to the tune of A\$150m).
- No change to our valuation which at \$1.52/share represents a significant premium to the current share price. It should be stressed that this is an indicative valuation only as the project's NPV is certain to change as we obtain more details of the final feasibility study, due in 1Q21. See our December 2020 report for more details.
- We would expect progressive rerating of SFX as critical milestones are achieved. These will include finalisation of the JV and payment of the \$130.1m into a JV account, completion of the final BFS and finalisation of a debt package. It is entirely possible that we'll see long lead orders put in place and the start of early construction works within the next few months.
- On the commodity front, we continue to marvel at the performance of ilmenite, a key input for pigment manufacture, and an important future product from the Thunderbird mine. In this note we look at the reasons behind the strength of ilmenite prices.

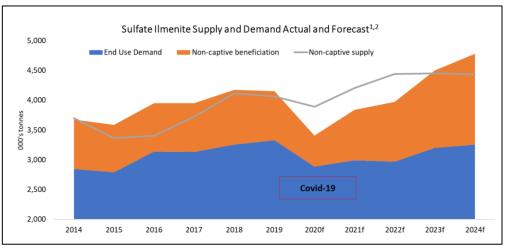


<u>MiFID II compliance statement</u>: Bridge Street Capital Partners are Corporate Advisors to this company and receive fees from this company for services provided. See disclaimer/disclosure below for more detail. By downloading this report, you acknowledge receipt of our Financial Services Guide, available on our web page <u>www.bridgestreetcapital.com.au</u>. BSCP earned fees from a capital raising undertaken by SFX in 2019.



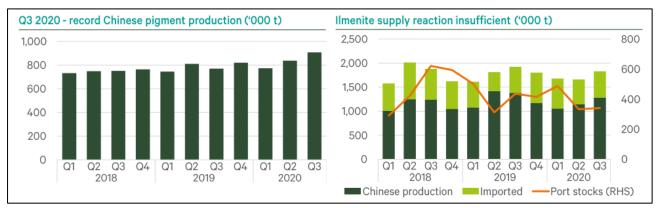
## **Commodity comment: ilmenite**

- As we reported in our December SFX note, we've been surprised with a dramatic increase in feedstock prices, especially ilmenite for the sulphate pigment producers where we have seen figures quoted in the range US\$250-300/t (CIF). [Note that the chart on the previous page from Ferroalloynet.com is US\$/tonne on a CIF China basis].
- Demand in China post COVID has been very strong and from what we read in the trade press, inventories are low.
- TZMI's view remains of an emerging supply gap in feedstock within the next 2-3 years, as illustrated in the following chart. Demand is underpinned by the sulphate producers, but demand from the new chloride pigment producers in China is growing rapidly. This should be positive for Yansteel's plan to produce Ti-rich slag from Thunderbird LTR ilmenite.



Source: SFX presentation, December 2020

- Kenmare Resources (KMR LN, not covered) has recently presented insights into the ilmenite market following the company's solid 1H2020 profit release. In this result the company reported a 28% increase in received ilmenite prices (at US\$217/t) over the previous year.
- As with most in the mining space, KMR seems to have misjudged the impact of COVID, where they expressed a view of a 'more subdued H2 2020'. In a more recent update the company now focuses on the emerging supply gap which follows record Chinese pigment production, and presents a more upbeat tone.



Source Kenmare market update, December 2020



- KMR comment that positive market conditions have been driven by both strong Chinese pigment output and, surprisingly, lower domestic ilmenite production. The recent price spike seems to be in response to persistent low inventory positions (as measured by port stocks).
- Our current Thunderbird model, based on the BFS Update (from July 2019), has around 30% of total revenue derived from unroasted ilmenite and ilmenite concentrate. These products were priced, we assumed, at well under US\$100/t due to relatively low TiO<sub>2</sub> contents.
- However, the company is now considering the production of a low-temperature-roast (or LTR) ilmenite, which will likely deliver a product of over 50% TiO<sub>2</sub> and was proposed in the first Thunderbird BFS. This product should trade in line with, or potentially at a premium to, 'typical' ilmenite feedstock out of Australia. Its therefore possible that ilmenite revenues could be more significant for the Thunderbird JV than we currently forecast.
- We await details from the next iteration of the BFS, due in Q1 2021.



## **Disclosures and disclaimers**

Bridge Street Capital Partners Pty Ltd is licensed to provide financial services in Australia; CAR AFSL 456663; Level 14, 234 George Street, Sydney NSW 2000

Bridge Street Capital Partners Pty Ltd is providing the financial service to you.

## **General Advice Warning**

Please note that any advice given by Bridge Street Capital Partners Pty Ltd or its authorised representatives (BSCP) is GENERAL advice, as the information or advice given does not take into account your particular objectives, financial situation or needs. You should, before acting on the advice, consider the appropriateness of the advice, having regard to your objectives, financial situation and needs. If our advice relates to the acquisition, or possible acquisition, of a particular financial product you should read any relevant Prospectus, PDS or like instrument.

## Disclaimers

BSCP provides this financial advice as an honest and reasonable opinion held at a point in time about an investment's risk profile and merit and the information is provided by BSCP in good faith. The views of the adviser(s) do not necessarily reflect the views of the AFS Licensee. BSCP has no obligation to update the opinion unless BSCP is currently contracted to provide such an updated opinion. BSCP does not warrant the accuracy of any information it sources from others. All statements as to future matters are not guaranteed to be accurate and any statements as to past performance do not represent future performance. Assessment of risk can be subjective. Portfolios of equity investments need to be well diversified and the risk appropriate for the investor. Equity investments, made by less experienced investors, in listed or unlisted companies yet to achieve a profit or with an equity value less than \$50 million should collectively be a small component of a balanced portfolio, with smaller individual investment sizes than otherwise. Investors are responsible for their own investment decisions, unless a contract stipulates otherwise. BSCP does not stand behind the capital value or performance of any investment. Subject to any terms implied by law and which cannot be excluded, BSCP shall not be liable for any errors, omissions, defects or misrepresentations in the information (including by reasons of negligence, negligent misstatement or otherwise) or for any loss or damage (whether direct or indirect) suffered by persons who use or rely on the information. If any law prohibits the exclusion of such liability, BSCP limits its liability to the resupply of the Information, provided that such limitation is permitted by law and is fair and reasonable.

## Disclosures

Dr Chris Baker, an authorised representative of BSCP, certifies that the advice in this report reflects his honest view of the company. He has 29 years investment experience in wholesale capital markets. He worked as a mining analyst for brokers BZW and UBS for 11 years and has a further 16 years' experience as a mining analyst and portfolio manager with Colonial First State and Caledonia Investments. He now provides independent financial advice on a part time basis. He may own securities in companies he recommends but will declare this when providing advice. He currently owns shares in SFX. He is remunerated by BSCP but is not paid a specific fee for providing this report. BSCP, its directors and consultants may own shares and options in SFX and may, from time to time, buy and sell the securities of SFX.

## BSCP earned fees from a capital raising undertaken by SFX in 2019.

By downloading this report you acknowledge receipt of our Financial Services Guide, available on our web page <u>www.bridgestreetcapital.com.au</u>.



## Appendix 1

**US Disclaimer:** This investment research is distributed in the United States by Bridge Street Capital Partners Pty Ltd and in certain instances by Enclave Capital LLC (Enclave), a U.S.-registered broker-dealer, only to major U.S. institutional investors, as defined in Rule 15a-6 promulgated under the U.S. Securities Exchange Act of 1934, as amended, and as interpreted by the staff of the U.S. Securities and Exchange Commission. This investment research is not intended for use by any person or entity that is not a major U.S. institutional investor. If you have received a copy of this research and are not a major U.S. institutional investor, you are instructed not to read, rely on or reproduce the contents hereof, and to destroy this research or return it to Bridge Street Capital Partners Pty Ltd or to Enclave. The analyst(s) preparing this report are employees of Bridge Street Capital Partners Pty Ltd who are resident outside the United States and are not associated persons or employees of any U.S. registered broker-dealer. Therefore, the analyst(s) are not subject to Rule 2711 of the Financial Industry Regulatory Authority (FINRA) or to Regulation AC adopted by the U.S. Securities and Exchange Commission (SEC) which among other things, restrict communications with a subject company, public appearances and personal trading in securities by a research analyst. Any major U.S. institutional investor wishing to effect transactions in any securities referred to herein or options thereon should do so by contacting a representative of Enclave.

Enclave is a broker-dealer registered with the SEC and a member of FINRA and the Securities Investor Protection Corporation. Its address is 19 West 44th Street, Suite 1700, New York, NY 10036 and its telephone number is 646-454-8600. Bridge Street Capital Partners Pty Ltd is not affiliated with Enclave or any other U.S. registered broker-dealer